	Proposed 2019-2020 Budget	]	
	Incomo	21 May 10	Droposed 10/20
1	<u>Income</u> Season Ticket Sales	31-May-19 \$3,231.00	Proposed 19/20 \$4,000.00
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	Individual Ticket Sales	\$30,554.93	\$26,050.00
3	School Show Ticket Sales	\$4,368.75	\$2,500.00
4	Friends of CST	\$2,504.24	\$2,500.00
5	Playbill Ad Sales	\$5,575.00	\$5,800.00
6	Grants	\$500.00	\$750.00
7	Fundraising Income	\$705.00	\$1,200.00
9	T-Shirt Sales	\$3,381.25	\$3,500.00
10	Herman Awards Tickets	\$890.00	\$650.00
11	Other Income	\$331.00	\$0.00
	Membership Dues	\$1,075.00	\$1,500.00
14	Concessions Sales*	\$1,138.90	\$1,363.00
	Moved from Vision Fund	\$8,500.00	\$0.00
15	Interest Income	\$11.64	\$12.00
**	Special Performance Income		
	Total Season Income (Without reserves)	\$62,766.71	\$49,825.00
	<u>Expenses</u>	31-May-19	Proposed 19/20
16	Warehouse Rent	\$3,600.00	\$3,600.00
17	Main Season Shows	\$8,245.07	\$11,400.00
18	Venue Rental	\$18,885.75	\$14,000.00
19	Royalties/Script Rental or Purchase	\$8,354.37	\$7,900.00
20	Insurance	\$206.00	\$206.00
21	Post Office Box	\$175.00	\$175.00
22	Printing Expense	\$1,779.65	\$1,500.00
23	Safety Deposit Box	\$35.00	\$35.00
24	Fundraising Expense (General)		\$50.00
26	T-Shirt Expense	\$2,185.44	\$2,200.00
27	Herman Award/Fellowship Expense	\$1,463.94	\$700.00
28	Marketing & Advertising	\$200.06	\$400.00
29	Accounting and Bank Fees	\$603.01	\$515.00
30	Electronics Upkeep	\$99.00	\$99.00
31	Utilities	\$1,495.31	\$1,300.00
32	Postage	\$268.96	\$270.00
33	Warehouse Maintenance/Tools	\$24.55	\$50.00
34	Concessions Expense	\$168.90	\$50.00
35	Future Production Deposits	\$375.00	\$375.00
36	Sponsorships .	\$2,500.00	\$2,500.00
37	VISION APPROVED EXPENSE	\$8,430.55	\$0.00
	Move to VISION Fund	\$0.00	\$0.00
**	Special Performance Expense	\$3,180.00	\$2,500.00

Total Season Expenses (Without reserves)		\$49,825.00
	\$62,275.56	
Profit/Loss for Season	\$491.15	\$0.00